FINANCIAL STATEMENT

AN PHAT SECURITIES JOINT STOCK COMPANY

For the fiscal year ended at 31 December 2016 *(audited)*

Floor 5, Grand Building Tower, 32 Hoa Ma, Hai Ba Trung district, Ha Noi

Financial Statements

For the fiscal year ended at 31 December 2016

FINANCIAL STATEMENTS

As at 31 December 2016

Code ASSET		т	Note -	31/12/2016	01/01/2016	
Couc Hosel		1	Note	VND	VND	
100	A.	SHORT-TERM ASSETS		144,198,890,424	149,400,922,584	
110	I.	Financial asset		142,790,381,353	148,092,415,739	
111	1.	Cash and cash equivalents	4	41,273,785,730	45,368,928,645	
111.1	1.1	Cash		30,073,785,730	13,568,928,645	
111.2 112	1.2 1.	Cash equivalents Fiancial assets at fair value through profit and loss (FVTPL)		11,200,000,000 33,929,301,079	31,800,000,000 39,556,885,057	
114 116	2. 3.	Loans Provision for diminution in value of financial assets and mortgages	6	2,983,401,618 (808,440,300)	2,317,353,951 (858,302,157)	
117	4.	Receivables	7	4,423,724,444	14,123,020,000	
117.1	4.1	Receivables on disposals of financial assets Receivable and accrued dividends, profits of fina	ancial	4,355,000,000	14,025,500,000	
117.2	4.2	assets		68,724,444	97,520,000	
117.4	4.2.1	Accrued dividends, interest		68,724,444	97,520,000	
118 119	5. 6.	Prepayments to suppliers Service related receivables	7	32,902,671,703	16,000,000,000 33,067,493,297	
122	7.	Other receivables Provision for diminution in value of	7	28,935,000,000	-	
129	8.	receivables		(849,062,921)	(1,482,963,054)	
130	II.	Other short-term assets		1,408,509,071	1,308,506,845	
131	1.	Advances to employees		114,728,996	13,611,770	
133	2.	Short-term prepaid expenses Pledged assets, mortgages, collateral, deposits	9	37,310,000	37,310,000	
134	3.	in short-term Taxes and other receivables from the State	10	5,200,000	5,200,000	
136	4.	budget	11	1,251,270,075	1,251,270,075	
137	5.	Other assets		=	1,115,000	
200	В.	LONG-TERM ASSETS		3,382,595,420	3,940,512,655	
210	I.	Long-term financial assets		1,055,171,439	1,014,343,356	
212	1.	Investments	12	1,350,000,000	1,350,000,000	
212.4	1.1	Other long-term investments Provision for diminution in value of long-term f	inancial	1,350,000,000	1,350,000,000	
213	2.	assets		(294,828,561)	(335,656,644)	
220	II.	Fixed assets		419,713,960	1,119,913,621	
221	1.	Tangible fixed assets	13	239,484,170	699,634,307	
222	-	Historical cost		5,090,663,446	5,052,768,446	
223a	-	Accumulated depreciation		(4,851,179,276)	(4,353,134,139)	

227	2.	Intangible fixed assets	14	180,229,790	420,279,314
228	-	Historical cost		3,596,296,230	3,596,296,230
229a	-	Accumulated depreciation		(3,416,066,440)	(3,176,016,916)
250	V.	Other long-term assets		1,907,710,021	1,806,255,678
0.51		Pledged assets, mortgages, collateral, deposits	10	25 210 000	27.210.000
251	1.	in long-term	10	37,310,000	37,310,000
254	2.	Deposits on Settlement Supporting Fund	15	1,870,400,021	1,768,945,678
270	TOT	AL ASSETS	:	147,581,485,844	153,341,435,239
		FINANCIAL ST	ATEMI	ENT	
		As at 31 December 1997			
		(tiếp theo))		
Code	RFS	DURCES	Note -	31/12/2016	01/01/2016
Couc	KES	JUNCES	Note	VND	VND
300	C.	LIABILITIES		11,184,511,606	17,068,464,505
310	I.	Short-term liabilities		11,184,511,606	17,068,464,505
321	1.	Short-term prepayments from customers		100,000,000	40,000,000
322	2.	Taxes and other payables to the State budget	16	934,791,808	1,235,542,852
323	3.	Payables to employees		149,394,000	177,009,600
328	4.	Short-term deposits received	17	9,646,334,388	13,646,334,388
329	5.	Other short-term payables	18	353,991,410	1,969,577,665
400	D.	OWNERS' EQUITY		136,396,974,238	136,272,970,734
410	I.	Owners' equity	19	136,396,974,238	136,272,970,734
411	1.	Owners'capital		135,289,000,000	135,289,000,000
411.1	1.1	Share capital		135,289,000,000	135,289,000,000
411.1a	a.	Ordinary shares with voting rights		135,289,000,000	135,289,000,000
414	2.	Supplementary capital reserve		306,000,000	306,000,000
415	3.	Financial and operation risk reserve		445,000,000	445,000,000
417	4.	Undistributed earnings		356,974,238	232,970,734
417.1	4.1	Unrealised profits		356,974,238	232,970,734
440	тот	AL RESOURSES	-	147,581,485,844	153,341,435,239
		OFF STATEMENT FIR	NANCL	AL ITEMS	
					0.1.10.1.10.0.1.5
Code	A CCT	CT CT	Note -	31/12/2016	01/01/2016
	ASSE			VND	VND
	ASSE			V1(2)	
	ASSF A.	ASSETS OF THE COMPANY AND ASSETS IN TRUST		,1.2	
008			23	880,590,000	990,840,000
008 012	Α.	ASSETS IN TRUST Securities listed/Registerd to Viet Nam	23 24		

B. ASSETS OF AND LIABILITIES TO **CUSTOMERS**

021	1.	Securities listed/Registerd to Viet Nam Securities Depository(VSD)	25	129,962,190,000	197,433,200,000
021.1	a.	Freely traded securities		123,834,850,000	196,539,500,000
021.2	b.	Blocked securities		40,000	-
<i>021.5</i> 022	e. 2.	Securities awaiting settlements Securities custodied at VSD but not yet traded	26	6,127,300,000 19,250,000	893,700,000 15,150,000
022.1	a.	Securities custodied at VSD but not yet traded-freely securities		19,250,000	15,150,000
023	3.	Securities awaiting settlements	27	500,000,000	662,000,000

OFF STATEMENT FINANCIAL ITEMS

Code	ITEN	18	Note —	31/12/2016	01/01/2016
Code	II LIV.	15	Note —	VND	VND
026 027	1. 1.1	Customers'deposits for securities trading	28	372,502,150 372,502,150	711,365,969 711,365,969
031	2.	Payables to customers relating to their deposits at the Company for securities trading	29	372,502,150	711,365,969
031.1	2.1	Payables to domestic customers relating to there deposits at the Company for securities trading		372,502,150	701,187,842
031.2	2.2	Payables to foreign customers relating to there deposits at the Company for securities trading		-	10,178,127

NGUYEN THANH NGHI

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TRAN THIEN HA

Prepared by Chief Accountant General Director

Floor 5, Grand Building Tower, 32 Hoa Ma, Hai Ba Trung district, Ha Noi For the fiscal year ended at 31 December 2016

INCOME STATEMENT 2016

Code	ITEMS		Note	2016	2015
9000	11220		1,000	VND	VND
	I.	OPERATING INCOME			
01	1.1	Gains from Fair value through profit and loss (FVTPL)		14,345,261	15,617,977,793
01.1		a. Realised gains on disposals of FVTPL financial assets	31.a)	10,945,261	15,598,942,793
01.3		c. Dividends, interest income from financial assets	31.b)	3,400,000	19,035,000
02	1.2	Interest income from held- to- maturity investments (HTM)	21 1-)	539,745,111	915,426,946
03	1.3	Interest income from held- to-	31.b)		
0.6	1.6	maturity investments (HTM)	31.b)	3,044,249,125	888,665,436
06	1.6 1.9	Brockerage fee income		688,586,769	13,639,636,295
09 10	1.9	Custody service income		113,318,503	39,271,267
10	1.10	Financial consutantcy service income		748,318,182	1,006,454,000
11	1.11	Other operating income	31.c)	101,454,343	103,105,232
		Toal operating			
20		income		5,250,017,294	32,210,536,969
	II.	OPERATING EXPENSES			
21	2.1	Losses from financial assets at fair value through profit and loss (FVTPL)		115,629,239	14,358,736
21.1		a. Realised losses on disposals of FVTPL	31.a)	115,629,239	14,358,736
24	2.4	Provisions for financial assets, treating losses of bad debts and impairment losses and borrowing costs to finance lending activities		(49,861,857)	166,414,057
27	2.7	Brockerage fee expenses		1,020,577,311	1,081,029,291
30	2.10	Custody service expenses		217,084,189	105,628,325
31	2.11	Financial consutantcy expenses		38,500,000	-
32	2.12	Other operating expenses	32	(1,304,940,60 4)	1,225,940,619
40		Total operating expenses		36,988,278	2,593,371,028
	III.	FINANCIAL INCOME	33		

42	3.2	Dividends income, accrued dividends accured and interest income from bank non-fixed deposits		3,959,646	7,249,946
50		Total financial income		3,959,646	7,249,946
	IV.	FINANCIAL EXPENSES	34		
54	4.4	Provision for diminution in value of long-term financial investments		(40,828,083)	-
60		Total financial expenses		(40,828,083)	-
62	VI.	ADMINISTRATION EXPENSES	35	5,133,813,241	5,211,822,849
70	VII.	OPERATING RESULT		124,003,504	24,412,593,038
	VIII.	OTHER INCOME AND EXPENSES			
71	8.1	Other income		-	753,765,881
72	8.2	Other expenses		-	900,000,000
80		Net other income		-	(146,234,119)
90	IX.	NET PROFIT BEFORE TAX			
				124,003,504	24,266,358,919
91	9.1	Realised profits		124,003,504	24,266,358,919
100	Χ.	CORPORATE INCOME TAX	36	-	-
200	XI.	NET PROFIT AFTER TAX		124,003,504	24,266,358,919
500	XIII.	NET INCOME ON ORDINARY SHARE			
501	13.1	Basic interest on shares (Dong/1 share)	37	-	-

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Prepared by

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Chief Accountant

TRAN THIEN HA

General Director

Financial Statement

Floor 5, Grand Builing Tower, 32 Hoa Ma, Hai Ba Trung district, Ha Noi For the fiscal year ended at 31 December 2016

CASH FLOWS SATEMENT

2016

(Indirect method)

Code	ITE	EMS Note	2016	2015	
Couc		Title 1	VND	VND	
	I.	Cash flows from operating activities			
01	1.	Net profit before corporate income tax	124,003,504	24,266,358,919	
02	<i>2</i> .	Adjustments for			
03	-	Depreciation and amortisation	738,094,661	945,195,843	
04	-	Provisions	(724,590,073)	(461,519,885)	
07	-	Gains, losses from investing activities	(3,959,646)	210,931,873	
30	3.	Profits from operating activies before changes in working capital	133,548,446	24,960,966,750	
31	-	Increase(decrease) in FVTPL financial assets	5,627,583,978	(12,506,313,057)	
33	-	Increase(decrease) in loans	(666,047,667)	8,937,470,331	
35	-	(-) Increase, (+) decrease in disposals on FVTPL financial asset	s 9,670,500,000	(14,025,500,000)	
36	-	(-) Increase, (+)Decrease in accrued and receivable dividends, interest from financial assets	28,795,556	(97,520,000)	
37	-	Increase (decrease) in service related receivables	224,821,594	5,312,557,226	
39	-	Increase (decrease) in other receivables	(28,935,000,000	-	
40	-	Increase (decrease) in other assets	(202,571,569)	79,854,475	
45	-	Increase (decrease) in payables for suppliers	16,000,000,000	(5,000,000,000)	
46	-	Increase (decrease) in employees welfare payables	1,115,000	6,605,000	
47	-	Increase (decrease) in tax and other payables to the State Budget(excluding corporate income tax paid)	(300,751,044)	272,457,124	
48	-	Increase (decrease) in payables for employees	(27,615,600)	(74,690,400)	
50	-	Increase (decrease) in other payables	(5,615,586,255)	(3,646,125,439)	
60	Net	cash inflows/(outflows for) from operating activities	(4,061,207,561)	4,219,762,010	
	II.	Cash flows from investing activities			
61	1.	Expenditures on purchase and construction of fixed assets, real-estate for investments and long-term assets	(37,895,000)	-	
62	2.	Proceeds from disposal or transfer of fixed assets, real-estate for investments and other long-term assets	-	753,765,881	
65	5.	Income from dividends and profits divided from long-term financial investments	3,959,646	7,249,946	
70	Net	cash outflows for investing activities	(33,935,354)	761,015,827	

III. Cash flows from financial activities

80	Net	cash inflows/(outflows for) from financial activities	-			
90	IV.	Increase (decrease) in net cash	(4,095,142,915)	4,980,777,837		
101	V. Cash and cash equivalents at beginning of the year		45,368,928,645	40,388,150,808		
101.1		- Cash	13,568,928,645	788,150,808		
101.2		- Cash equivalents	31,800,000,000	39,600,000,000		
103	VI.	Cash and cash equivalents at the end of the year	41,273,785,730	45,368,928,645		
103.1		- Cash	30,073,785,730	13,568,928,645		
103.2		- Cash equivalents	11,200,000,000	31,800,000,000		

Floor 5, Grand Builing Tower, 32 Hoa Ma, Hai Ba Trung district, Ha Noi For the fiscal year ended at 31 December 2016

CASH FLOWS OF BROCKERAGE AND TRUSTING ACTIVITIES 2016

Code	ITE	MS	Note	2016	2015
couc	112		11000	VND	VND
	I.	Cash flows of brockerage and trustin activities	g		
01	1.	Trade proceeds		210,953,419,200	145,617,660,700
02	2.	Trade payments		(177,842,335,044)	(140,264,858,600)
07	3.	Receipts for settlements of customers transactions		(33,239,691,255)	(5,361,222,246)
08	4.	Payments for settlements customers transactions		(670,457,178)	(613,422,409)
11	5.	Payments for custody fees of customers	S	(169,799,542)	(20,894,990)
12	6.	Proceeds from stock trading errors		630,000,000	-
14	7.	Proceeds from Stock Issuing organizat	ion	930,486,585	919,142,462
15	8.	Payments for Stock Issuing organizatio	n	(930,486,585)	(919,142,462)
20	Net	Increase/decrease in customers'deposits		(338,863,819)	(642,737,545)
30	II.	Customers' deposits at beginning of t year	the	711,365,969	1,354,103,514
31		Cash at bank		711,365,969	1,354,103,514
32	-	Customers' deposits at the company for securities trading		711,365,969	1,354,103,514
40	III.	Customers' deposits at the end of the year	:	372,502,150	711,365,969
41		Cash at bank		372,502,150	711,365,969
42	-	Customers' deposits at the company for securities trading	•	372,502,150	711,365,969
NGUYE		ANH NGHI NGUYEN T	ΓHANH NGHI	TRAN THIEN HA	

t General Director

Prepared

Chief Accountant

32 Hoa Ma, Hai Ba Trung district, Ha Noi

STATEMENT OF CHANGES IN EQUITY

2016

			Opening balance		Increase/Decrease				Closing balance	
	ITEMS	Note			2015		2016		31/12/2015	31/12/2016
	TIEMS NOT		01/01/2015	01/01/2016	Increase	Decre ase	Increase	Decrease		
			VND	VND	VND	VND	VND	VND	VND	VND
1. 1.1	Paid-in capital		135,289,000,000	135,289,000,000	-	-	-	-	135,289,000,000	135,289,000,000
	Ordinary shares		135,289,000,000	135,289,000,000	-	-	-	-	135,289,000,000	135,289,000,000
3. 3.	Supplementary capital reserve Financial and	•	306,000,000	306,000,000	-	-	-	-	306,000,000	306,000,000
	operational risk reserve		445,000,000	445,000,000	-	-	-	-	445,000,000	445,000,000
3.	Undistributed earnings		(24,033,388,185)	232,970,734	24,266,358,919	_	124,003,504	-	232,970,734	356,974,238
3.1	Realised profits after tax		(24,033,388,185)	232,970,734	24,266,358,919	-	124,003,504	-	232,970,734	356,974,238
TOTAL			112,006,611,815	136,272,970,734	24,266,358,919	-	124,003,504	-	136,272,970,734	136,396,974,238

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Chief Accountant

TRAN THIEN HA
General Director